

CSC

A DoD-wide Blanket Purchase Agreement (BPA)¹ was established with Bearing Point under the Enterprise Software Initiative for the purchase of COTS Systems Integration services. The attached document provides a general outline of Bearing Point's BPA contract Attachment A – Tasks & Deliverable pricing² for transformation management services and deliverables for ordering period 2005. Please refer to Bearing Point's contract Attachment A – Tasks & Deliverables pricing³ on the ESI website⁴ for specific details regarding the latest information on its services, deliverables pricing information and variables that impact pricing.

CSC uses its implementation methodology for Oracle, PeopleSoft and SAP implementations. CSC identifies some Transformation Management elements in its ERP implementation methodology primarily focusing on training services and deliverables.

Please note that CSC does not break out prices for individual activities, services and deliverables but provides an overall baseline price for each implementation phase and year of the BPA contract. Variable prices are provided based on a number of scenarios including number of users, start date, number of application components or modules, stability and general usage, number of implementation locations, requirements for custom development, number of training classes, requirements for program management, requirements for application data level security.

Oracle Implementation: CSC does identify training activities, services and deliverables in its Oracle implementation methodology. The table below (See Table 1) outlines baseline prices for an Oracle ERP implementation for 2005 ordering period that includes transformation management elements. Other services and tasks included for each phase are described in detail in Attachment A – Tasks & Deliverables pricing.⁵ A total price is provided by phase because tasks and deliverables are not broken out individually in CSC's pricing tables. Variables that impact pricing, pricing for other buying periods and deliverable descriptions are also outlined in Attachment A – Tasks & Deliverables pricing.⁶

Table 1 - Oracle Pricing Table

Oracle Pricing Table - Ordering Period: 2005					
PROJECT PHASES					
Services	Vision & Strategy	Architecture	Development	Integrate	Deployment
Training Strategy	\$658,347				
Training Plan		\$1,058,839			
Train the Trainer Training Plan				\$486,035	

PeopleSoft Implementation: CSC does identify organizational change management and training activities, services and deliverables in its PeopleSoft implementation methodology. The table below (See Table 2) outlines baseline prices for a PeopleSoft ERP implementation for 2005 ordering period that includes transformation management

elements. Other services and tasks included for each phase are described in detail in Attachment A – Tasks & Deliverables pricing.⁷ A total price is provided by phase because tasks and deliverables are not broken out individually in CSC’s pricing tables. Variables that impact pricing, pricing for other buying periods and deliverable descriptions are also outlined in Attachment A – Tasks & Deliverables pricing.⁸

Table 2 – PeopleSoft Pricing Table

PeopleSoft Pricing Table - Ordering Period: 2005					
PROJECT PHASES					
Services	Vision & Strategy	Architecture	Development	Integrate	Deployment
Create Training Plan	\$504,013				
Organizational Change Management and Design Training Plans		\$1,228,233			
Organizational Change Management and Create Training Materials			\$3,694,615		
Train-the Trainer Training				\$1,329,738	

SAP Implementation: CSC does identify organizational change management and training activities, services and deliverables in its SAP implementation methodology. The table below (See Table 3) outlines baseline prices for a SAP ERP implementation for 2005 ordering period that includes transformation management elements. Other services and tasks included for each phase are described in detail in Attachment A – Tasks & Deliverables pricing.⁹ A total price is provided by phase because tasks and deliverables are not broken out individually in CSC’s pricing tables. Variables that impact pricing, pricing for other buying periods and deliverable descriptions are also outlined in Attachment A – Tasks & Deliverables pricing.¹⁰

Table 3 - SAP Pricing Table

SAP Pricing Table - Ordering Period: 2005					
PROJECT PHASES					
Services	Vision & Strategy	Architecture	Development	Integrate	Deployment
Create Training Plan	\$548,481				
Organizational Change Management and Design Training Plans		\$1,298,102			
Organizational Change Management and Create Training Materials			\$4,945,393		
Deliver Train-the Trainer and Support				\$559,232	

References

¹ Enterprise Software Initiative – Department of Defense. Retrieved on 9 May 2005 from: <http://www.don-imit.navy.mil/esi/>

² Enterprise Software Initiative – Department of Defense. Retrieved on 17 Jun 2005 from: http://www.it-umbrella.navy.mil/contract/enterprise/erp_services/csc/csc.shtml

³ Enterprise Software Initiative – Department of Defense. Retrieved on 17 Jun 2005 from: http://www.it-umbrella.navy.mil/contract/enterprise/erp_services/csc/csc.shtml

⁴ Enterprise Software Initiative – Department of Defense. Retrieved on 9 May 2005 from: <http://www.don-imit.navy.mil/esi/>

⁵ Enterprise Software Initiative – Department of Defense. Retrieved on 17 Jun 2005 from: http://www.it-umbrella.navy.mil/contract/enterprise/erp_services/csc/csc.shtml

⁶ Enterprise Software Initiative – Department of Defense. Retrieved on 17 Jun 2005 from: http://www.it-umbrella.navy.mil/contract/enterprise/erp_services/csc/csc.shtml

⁷ Enterprise Software Initiative – Department of Defense. Retrieved on 17 Jun 2005 from: http://www.it-umbrella.navy.mil/contract/enterprise/erp_services/csc/csc.shtml

⁸ Enterprise Software Initiative – Department of Defense. Retrieved on 17 Jun 2005 from: http://www.it-umbrella.navy.mil/contract/enterprise/erp_services/csc/csc.shtml

⁹ Enterprise Software Initiative – Department of Defense. Retrieved on 17 Jun 2005 from: http://www.it-umbrella.navy.mil/contract/enterprise/erp_services/csc/csc.shtml

¹⁰ Enterprise Software Initiative – Department of Defense. Retrieved on 17 Jun 2005 from: http://www.it-umbrella.navy.mil/contract/enterprise/erp_services/csc/csc.shtml